



PEOPLE PROFILES  
**PAULA MCCLOSKEY**  
PRE-CONSTRUCTION LEAD BID DIRECTOR

As Bid Director for Health, Paula brings considerable experience of working across healthcare projects in both the public and private sector.

Her 20 years' experience spans a wide range of operational, technical and managerial roles meaning she has experience in healthcare projects across their lifespans. This breadth of experience means that she can offer a continued presence and experienced consultancy across the duration of a project.

Paula's experience includes extensive project work across a range of live hospital environments including theatre projects and high-tech, high-risk projects. She's used to handling difficult negotiations and is a true advocate for full transparency.

Paula says: "As a team, we're heavily experienced in public sector framework projects as well as a huge spectrum of private sector schemes across healthcare and other complex industries.

"How this sets us apart is by enabling us to bring innovations and agility from other sectors to our healthcare projects in terms of design, operations and compliance. NHS projects face significant pressure to demonstrate value at every stage and this agility allows us to bring our knowledge from other sectors to these projects to maximise value.

"Collaboration is a real core value of our business; we don't simply complete our part of the 'job' and then pass it on to the next team. That's a key differentiator for McLaughlin & Harvey, we're there to offer continuous support bespoke to the individual project or framework needs."